## ADMISSIONS OFFICE CONTACTS CALENDAR YEAR 2019 (Oshkosh Campus)

## **For Five High Impact Activities**

**NOTE:** Calendar Year reflects activities that impact two recruitment cycles: (1) convert and solidify the incoming class and (2) recruit and build the following class.

<b>TYPE OF ACTIVITY</b> (not inclusive of every type of activity done by Admissions)	NUMBER OF STUDENTS	NUMBER OF GUESTS (parents/family)	TOTAL PEOPLE
Daily On-Campus Visits (weekdays & select Saturdays)	2,266	2,594	4,860
<b>On-Campus Events</b> 18 Events (i.e. Titan Preview & others)	1,856	1,388	3,244
<b>Special Group Visits</b> 35 Groups (on campus)	759	Unknown groups accompanied by chaperones	759
<b>High School Visits</b> At 228 Sites (primarily WI, IL, & MN)	1,073	<b>Unknown</b> contacts are made with h.s. staff during visits	1,073
<b>College Fairs</b> At 114 Sites (primarily WI, IL, & MN)	<b>2,476</b> many students stop, but do not share contact info at fair	Unknown students accompanied by chaperones or family	2,476
	8,430	3,982	12,412

**SOURCE:** Salesforce

