

Jeffrey A. Sachse
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EDUCATION:

- December 2016 (ABD) University of Wisconsin – Milwaukee, Milwaukee, Wisconsin
Ph.D. in Political Science
Concentrations: American Politics and Public Policy
Dissertation: “When Development Fails: Assessing Agency
Voting Behavior in Municipal Elections”
- May 2001 Robert M. La Follette School of Public Affairs,
University of Wisconsin – Madison, Madison, Wisconsin
M.P.A. in Public Affairs
Concentration: Public Management and Urban Economic
Development
- May 1999 Marquette University, Milwaukee, Wisconsin
Honors B.A. in Political Science, History, and Economics
Undergraduate Thesis: “The Effectiveness of U.S. Small Business
Administration Lending Programs in Promoting Employment
Growth”

AWARDS:

- 2001 Clara Penniman Award for Excellence in Academic Research,
Robert M. La Follette School of Public Affairs, University of Wisconsin

TEACHING EXPERIENCE:

- 2016 Visiting Assistant Professor, University of Wisconsin Oshkosh, Oshkosh,
Wisconsin
Instructor: "Microeconomic Principles"
- 2010-Present Lecturer, Center for New Learning, University of Wisconsin – Oshkosh,
Oshkosh, Wisconsin
Instructor: “Introduction to Public Administration”
Instructor: “Community Power Systems”
Instructor: “Administrative Leadership Behavior”
Instructor: "Public Personnel Administration"
Instructor: “Political Behavior”

- 2009-2011 Visiting Lecturer, Department of Political Science, University of Wisconsin – Oshkosh, Oshkosh, Wisconsin
 Instructor: “American Government and Politics”
 Instructor: “Introduction to Public Administration”
 Instructor: “Contemporary Issues in Public Policy”
 Instructor: “Urban Government”
 Instructor: “Special Topics in Political Science: Media Politics”
 Instructor: “Special Topics in Political Science: Sports Politics”
- 2007-2009 Visiting Assistant Professor, Department of Politics, State University of New York – Oswego, Oswego, New York
 Instructor: “Public Policy and Public Administration”
 Instructor: “Public Policy Analysis”
 Instructor: “United States Congress”
 Instructor: “American Foreign Policy”
 Instructor: “American Politics”
 Instructor: “The Politics of the Global Economy”
 Instructor: “Special Topics in Politics: American Federalism”
 Instructor: “Special Topics in Politics: The Politics of Sports”
- 2006-2007 Visiting Instructor, Department of Political Science, Marquette University, Milwaukee, Wisconsin
 Instructor: “American Politics”
 Instructor: “Media and U.S. Politics”
 Instructor: “The Presidency”
- 2003 – Present Center for Transportation Education, School of Continuing Education, University of Wisconsin -- Milwaukee, Milwaukee, Wisconsin
 Deliver instructional material in transportation training and professional development workshops to national audiences on topics such as transportation finance, passenger assistance and sensitivity training, and employment transportation.
- 2001 - 2007 Milwaukee School of Engineering, Milwaukee, Wisconsin
 General Studies Department
 Adjunct Lecturer: “Public Policy in Urban America”
 Adjunct Lecturer: “International Relations”
 Adjunct Lecturer: “Introduction to Political Science”
 Adjunct Lecturer: “American Government”

WORK EXPERIENCE:

- July 2016 – Present
Future iQ Partners, Minneapolis, Minnesota
Vice President of Research and Development: Responsible for data visualization, project management, and research activities to support regional development and community economic development initiatives.
- October 2001– Present
Wisconsin Department of Workforce Development, Pewaukee, Wisconsin (2001-2007), Green Bay, Wisconsin (2009-Present)
Director and Senior Economist of Office of Economic Advisors: Serve as primary source of labor market information to department staff, media, employers, educators, and job seekers. Prepare quarterly unemployment data and press releases. Prepare occasional print and online analyses of timely economic issues. Conduct long-term economic analysis and recommended related strategies. Educate public on current economic conditions through public presentations.
- July 2014 – August 2015
Future iQ Partners
Senior Economist: Conducted applied research projects and administered data visualization activities for a number of consulting projects, including defense industry readjustment activities in Oshkosh, Wisconsin and Lima, Ohio and a community branding initiative in Edina, Minnesota. Prepared research briefs on the Economics of Collaboration and the Future of Manufacturing.
- January 2003 – September 2005
Center for Transportation Education, University of Wisconsin Milwaukee, Milwaukee, Wisconsin
Program Manager: Responsible for the development, administration and delivery of national public transportation training and professional development curriculum. Assisted in the preparation of annual and contracted budgets. Served as primary contact for center development and grants administration.
- May 2001 – September 2001
University of Wisconsin – Waukesha, Waukesha, Wisconsin
Interim Assistant Campus Dean for Administrative Services: Conducted budget analysis. Prepared year-end closing statements. Developed six-year capital plan. Worked with campus dean to maintain daily operations. Conducted campus safety audit. Developed fiscal contingency plan.

August 1999 – May 2001	University of Wisconsin Colleges, Madison, Wisconsin Project Assistant: Audited key business practices for efficiency. Worked with UW System Capital Planning and Budget staff to prepare a request for proposal for construction of student housing. Developed operational goals and strategic plan for organization.
June 1999 – August 1999	City of Appleton, Appleton, Wisconsin Economic Development Intern: Analyzed feasibility of existing business lending programs and made recommendations for change. Developed entrepreneurial training program. Researched functional and financial feasibility of development of 180-acre mixed-use development.
June 1997 – June 1999	Milwaukee Economic Development Corporation Milwaukee, Wisconsin Economic Policy Intern: Prepared and analyzed corporate financial statements. Prepared loan proposals and closing documents. Serviced U.S. Small Business Administration Section 504 loan portfolio. Researched development of Menomonee River Valley Redevelopment Plan. Worked with marketing staff in development of annual reports, program brochures, and corporation website.

SERVICE/GOVERNANCE:

2000-2001	Student Representative, Campus Planning Committee, University of Wisconsin – Madison
2003-2005	Academic Staff Representative, Faculty Executive Committee University of Wisconsin – Milwaukee School of Continuing Education
2003-2005	Academic Staff Representative, Academic Planning and Budget Planning Committee, University of Wisconsin – Milwaukee School of Continuing Education
2004-2005	Chairperson, Climate Improvement Committee, University of Wisconsin – Milwaukee School of Continuing Education
2004-2005	Academic Staff Representative, University of Wisconsin – Extension Policy Committee, University of Wisconsin – Milwaukee

PUBLICATIONS/PAPERS:

“Winners and Losers in the Public Arena: The Economics of Professional Sports Stadiums.” The La Follette Policy Report. Robert M. La Follette School of Public Affairs. Madison, WI. 12:1. Spring-Summer 2001.

“Review of Binder, Sarah A. *Gridlock: The Process and Logic of Lawmaking.*” The Social Science Journal. 41:3. Fall 2004. 321-323.

“Performance Factors Affecting Passage of Fiscal-Based Stadium Referendums.” Paper presented at the 2002 Annual Meeting of the Association for Budgeting and Financial Management, October 10-12, 2002. Kansas City, MO.

“Leadership Structures in Regional Economic Development Partnerships: Charisma, Conflict, and Competition.” Poster presented at the 2003 Annual Meeting of the American Society for Public Administration. March 15-16, 2003. Washington, D.C.

“It’s Like Shooting a Lame Duck in a Pork Barrel: Releasing the Electoral Purse Strings on Distributive Spending.” Paper presented at the 2003 Annual Meeting of the Western Social Sciences Association. April 9-13, 2003. Las Vegas, NV.

“School Bells and Ballot Boxes: The Socioeconomic Determinants of Support for School Finance Referenda.” Paper presented at the 2003 Annual Meeting of the Western Social Sciences Association. April 9-12, 2003. Las Vegas, NV.

“Fair or Foul: Reassessing Government’s Role in Promoting Equity in Recent Stadium Deals.” Paper presented at the 2003 Annual Meeting of the Southeastern Conference on Public Administration. October 12-14, 2003. Savannah, GA.

“As Valuable as Home Runs and Touchdowns: Alternate Means of Revenue Generation in Stadium Leases.” Paper presented at the 2004 Annual Meeting of the Urban Affairs Association. March 31-April 4, 2004. Washington, D.C.

“The Current State of Stadium Financing.” Paper presented at the 2004 Hawaii International Conference on Social Sciences. June 16-19, 2004. Honolulu, HI.

“The Public Strikes Out: The Logic of Public Stadium Financing.” Paper presented at the 2004 Annual Meeting of the Society for American Baseball Research. July 15-18, 2004. Cincinnati, OH.

“Assessing the Fiscal Impact of Living Wage Provisions.” Paper presented at the 2004 Annual Meeting of the Southeastern Conference on Public Administration. October 3-5, 2004. Charlotte, NC.

“Reevaluating the Budgetary Impact of Living Wage Provisions as an Economic Stimulus.” Paper presented at the 2004 Annual Meeting of the Association for Budget and Financial Management. October 7-9, 2004. Chicago, IL.

“Perspectives on Economic Development Collaboration in Rural Wisconsin: An Empirical Test of the Growth Machine.” Paper presented at the 2005 Urban/Rural Interfaces Conference. March 13-16, 2005. Atlanta, GA.

“A Return to Paternalism: Assessing the Political Consequences of Support for Large-Scale Urban Developments.” Paper presented at the 2010 Annual Meeting of the Midwest Political Science Association. April 22-24, 2010. Chicago, IL.

“When Development Fails: Retrospective Voting Behavior in Municipal Elections.” Paper presented at the 2011 Annual Meeting of the Midwest Political Science Association. March 23-27, 2011. Chicago, IL.

“The Determinants of Economic Voting Behavior in Mayoral Elections: A Regression Discontinuity Analysis.” Paper presented at the 2011 Annual Meeting of the American Political Science Association. September 1-4, 2011. Seattle, WA.

“The Symbolic Effect of Risk-taking Behavior in Urban Economic Development: A Regression Discontinuity Analysis.” Paper presented at the 2012 Annual Meeting of the American Political Science Association. April 11-15, 2012. Chicago, IL.

As co-author with Deborah Carroll

“Tight Pockets, Broken Pipes, and Declining Cities: Innovative Financial Management Practices in an Urban Environment.” Paper presented at the 2002 Region IV meeting of the American Society for Public Administration. October 24-26, 2002. Omaha, NE.

“Declining Cities During Times of Fiscal Constraint: Is Tax Increment Financing Effective for Residential Redevelopment?” Paper presented at the 2004 Annual Conference of the National Tax Association. November 11-13, 2004. Minneapolis, MN.

“Is Tax Increment Financing Effective for Residential Development?” State Tax Notes. (34:12) December 20, 2004. 823-828.

As co-author with Terry Ludeman, Eric Grosso, Beverly Gehrke, and Daniel Barroihlet

“Mortarboards, Paychecks, and Crystal Balls: The Link between Education and Wisconsin’s Labor Force.” White Paper prepared for the Wisconsin Economic Summit III, October 14-16, 2002. Milwaukee, WI.

As co-author with Peter Creticos, Lance Lynn, et al.

“OECD Territorial Reviews: The Chicago Tri-State Metropolitan Area.” Organization for Economic Cooperation and Development. Paris. 2012.